

Agency Executive Officer (AEO)

Certificate Program AEO.00



PROGRAM DURATION

330 hours

LANGUAGE OF INSTRUCTION

English

DELIVERY

Online

Some asynchronous material may be applicable

START DATE

Please refer to website for next available program

SCHEDULE

Wednesdays and Fridays

8h30 – 12h30

*Refresher and Integration Project course will be intensive (8h30 – 13h30 and days may vary from regular schedule)

ADMISSION REQUIREMENTS

In order to be eligible for this program, the following two admissions conditions apply:

Currently hold an active OACIQ issued Real Estate Brokerage license in good standing;

Have been practicing for at least 2 years

HOW TO APPLY

To apply, you will need the following documents:

A copy of your valid, active OACIQ permit showing proof of over 2 years of active brokerage practice

A copy of your CV and motivation letter

A credit card to pay the \$30 application fee on SRAM

NB The College reserves the right to change the dates, postpone or cancel the program if the number of candidates is insufficient.



OACIQ APPROVED

This program is recognized by the Organisme d'autoréglementation du courtage immobilier du Québec (OACIQ).



OVERVIEW

The program is intended for anyone who wishes to obtain the Agency Executive Officer ("certified AEO") qualification, which is available to brokers who already practice real estate and hold a valid licence issued by the OACIQ, preferably in both residential and commercial brokerage.



LIST OF SPECIALTY COURSES

- Real Estate Refresher
- Legal Obligations of the AEO
- Accounting/Finance of a Real Estate Agency
- Agency Management (Human Resources and Operations)
- Teachings from the AEO
- Integration Project



FOR MORE INFORMATION

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[View webpage here](#)

